



VIETNAM EXPRESSWAY CORPORATION

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Date: December 8th, 2008

To: Nippon Koei Co., Ltd (Japan) in association with Transport Engineering Design Joint-stock Incorporated South (TEDIS) (Vietnam)

Attention: Kiyotaka Mizushima, Chief Representative, Hanoi Representative Office, Nippon Koei Co., Ltd (Japan)

**Subject: The Consulting Services for North – South Expressway Construction Project (Ho Chi Minh – Dau Giay section) (I) under JBIC ODA Loan No.VNXV – 1
- VEC's comments to submitted financial proposal**

Dear Sirs,

Vietnam Expressway Corporation (VEC) acknowledged receipt your Financial Proposal for the Consulting Services for the captioned project. To have good preparation for contract negotiation, VEC would like to propose you to have full review and consideration of the following contents in your submitted financial proposal:

1. Compliance with sample forms in RFP:

- The consultant's financial proposal is found not to be in compliance with the following sample forms:
 - + Summary of costs (6B)

In addition, the consultant is advised to review and comply with the footnotes in sample forms in RFP

2. The consultant's conditions in Financial proposal

- a. Support by VEC: VEC confirms to provide support the Consultant in line with item 2.5.3, section 4 in TOR. Other supports are not subjected to VEC.
- b. Support by the civil contractors: It is noted that there are not any cost supports from civil contractors relevant to the supervision consulting services.

3. The contents in financial proposals


- Proposed personnel: The consultant is advised to review proposed personnel complied with that in your submitted technical proposal
- Proposed remuneration of specialists, reimbursable expenses, and miscellaneous expenses will be discussed in contract negotiation, it is, however, noted by the

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Consultant that total budget for the consulting services (according to the loan agreement between the government and JICA) is 1,729,211,601 Yen (excluding environmental monitoring cost of 22,125,820 Yen) including:

+ Remuneration for international specialists (according to JICA's cost estimate) is 2,250,000 Yen

+ Maximum remuneration for class B specialist is 39,000,000 VND

Your full consideration to the above comments is highly appreciated so that the contract negotiation can go smoothly.. 

Best Regards,



Mai Tuan Anh

Deputy General Director

Vietnam Expressway Corporation

Cc: Mr. Motonori Tsuno, Chief Representative, JICA Vietnam Office