

**Consulting Services for  
Detailed Design for Danang - Quang Ngai Expressway Development Project  
IDA Credit No. 3843-VN**

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Ref. No. : DQEDD-VEC-02-11

Date : May 24, 2011

**Dr. Mai Tuan Anh**  
General Director  
Vietnam Expressway Corporation (VEC)  
Fax. No. : +(84 4) 3643-0270

**Subject: Clarification of Capability of Senior Hydrologist**

Dear Sir,

Thank you very much for your strong support.

In accordance with discussion during the contract negotiation, we would like to clarify capability of our proposed Senior Hydrologist as follow:

Criteria	Dr Khadananda Lamsal
1. General Qualification (20%)	Our evaluation: Excellent: $100\% \times 20\% = 0.20$  - Dr Lamsal possesses Ph.D obtained in Japan in 1996. Since then, he has been working in this specific field for 15 years.
2. Adequacy for the assignment (60%)	Our evaluation: Excellent: $90\% \times 60\% = 0.56$  - Dr Lamsal worked with VEC for Ho Chi Minh –Dau Giay expressway project in 2008 and 2010, and both assignments as hydrologist are highly appreciated by VEC. - Now he is working as Team Leader in Lao PDR, therefore his communication and management capability is also sufficiently high. - In DQEDD, flood and inundation analysis is crucial for the expressway design. He has many experiences in such analysis and those are surely contributing to our design quality.
3. Experience carrying out transport projects in Vietnam and developing countries and English skill (20%)	Our evaluation: Excellent: $90\% \times 20\% = 0.16$  Dr Lamsal worked with VEC for Ho Chi Minh –Dau Giay expressway project in 2008 and 2010, and both assignments as hydrologist are highly appreciated by VEC. He is very well acquired hydrological requirements in expressway development, especially that in Vietnam.
Total	Our evaluation: 92 points: $20+56+16$  Dr Lamsal is evaluated as “Excellent” in every criterion. He is the best possible hydrologist for the project in every aspect, we believe.

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Thank you very much for your kind attention. Your prompt review and re-evaluation is highly appreciated.

Sincerely yours,

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Ichizuru ISHIMOTO  
Project Manager

c.c. : PMU85  
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